

# MIDEAST GROUP OF COMPANIES

## CORPORATE PROFILE



### REGISTERED OFFICE

144, ATLANTA, Nariman Point,  
Mumbai - 400 021,  
INDIA

Tel : 91 22 2284 1198  
91 22 2283 2947

### WEBSITE

[www.mideastgroup.net](http://www.mideastgroup.net)  
[www.mideastportfolio.com](http://www.mideastportfolio.com)  
[www.mideastproperties.com](http://www.mideastproperties.com)

### CORPORATE OFFICE

2<sup>nd</sup> Floor, Star House,  
Opp. Apollo Complex, Ambewadi,  
Off Parsi Panchayat Road,  
Andheri (East), Mumbai - 400 069,

Tel.: 91-22-2839 5667 / 2824 0444  
Fax: 91-22-2821 6736

### EMAIL

[mail@mideastportfolio.com](mailto:mail@mideastportfolio.com)  
[info@mideastportfolio.com](mailto:info@mideastportfolio.com)  
[mail@mideastproperties.com](mailto:mail@mideastproperties.com)

# MIDEAST GROUP OF COMPANIES

The group companies are engaged in providing total services, Corporate & Individual, to clients in India & Abroad. The services can be categorised in the following areas:

- a. **Investment Services for Individual:** PMS, IPO investment, Mutual Fund, Insurance and Stock Broking.
- b. **Corporate Investment Services:** Merchant Banking, Project Finance & Consultancy, ECB.
- c. **Other Services:** Investment in Real Estate, Healthcare Services.

The group of companies are promoted by Mr. Kishor A. Shah & his Associates in India & Abroad. Mr. Kishor A. Shah aged 59 years is professionally qualified Cost Accountant and M. Com rank holder from Mumbai University. Mr. Shah has more than 30 years of experience in finance field. He has been successfully managing Mideast group of companies since 20 years.

Mideast Portfolio Management is listed on **Bombay Stock Exchange** & Mideast Finance Limited is listed on Pune Stock Exchange. Each Company has been registered with the relevant Authorities like SEBI, Stock Exchanges, RBI, AMFI, IRDA etc. to ensure legal compliances for operations.

## Mideast Finance Limited-(MFL)



MFL (Formally **Supra Pacific Management Consultancy Ltd**) is a Public Limited Company registered with RBI as NBFC. It has a paid up capital of Rs. 4.32 crores. The Company floated its IPO in 1997. Since then its equity shares are listed on Pune Stock Exchange. It has more than 2000 shareholders. For more details logon [www.mideastgroup.net](http://www.mideastgroup.net)

## Mideast Portfolio Management Limited (MPML)



MPML is a Public Limited Finance Company registered with SEBI as Portfolio Manager. It has a paid up Capital of Rs. 5 crores. The Company floated its IPO in the year 1993 and its equity shares are listed on Mumbai Stock Exchange. It has more than 3000 shareholders. For more details logon [www.mideastportfolio.com](http://www.mideastportfolio.com)

## Mideast Securities Limited (MSL)



MSL (Formally **Montage Securities Limited**) is a Public Limited Company. It has a paid up capital of Rs. 2.09 Crores. The Company is operating exclusively in stock broking activities. It has plans to set up online trading terminal for NSE/ BSE Stock broking in India and abroad. It has more than 500 shareholders.

## Kishor A Shah – Member Inter-Connected Stock Exchange of (I) Limited:



This is a Proprietary Firm engaged in stock broking business. The Firm is member of Inter-Connected Stock Exchange of (I) Ltd. It is also SEBI registered sub broker For BSE Operations. It has live trading terminal in corporate office and more than 18 Online Trading terminals abroad.

## **Mideast Properties Pvt. Limited (MPPL)**



MPPL is engaged in providing Real Estate investment services. The investor can identify suitable property from its web containing data of more than 2000 properties all over India. It also provides services like Renting Properties, Buy/Sell properties, Stamp duty payment & Registration of properties etc.

For more details logon [www.mideastproperties.com](http://www.mideastproperties.com)

### **BOARD OF DIRECTORS OF MIDEAST GROUP OF COMPANIES**

Shri	Kishor A. Shah	-	Chairman & Managing Director
Smt.	Jyoti Kishor Shah	-	Director
Ms.	Poonam Kishor Shah	-	Executive Director (MBA-NY, USA)
Ms.	Nidhi Kishor Shah	-	Director (BMS)
Shri.	Pratap Chudasama	-	Director - NRI (USA)
Shri.	Vincent Mascarenhas	-	Director (CA) NRI- (UK)
Shri.	Dilip S. Shah	-	Director (Businessman)
Shri.	Harish Kotian	-	Director (Businessman)
Shri.	T.R. Ramanathan	-	Director (Ex- Banker)
Shri.	Urvish Shah	-	Director (IT Professional)

### **Advisory Board OF MIDEAST GROUP OF COMPANIES**

Prof.	D.D. Trivedi	-	Lecturer in Management Institutes
Dr.	Arun Dawale	-	Practicing M.D. Doctor
Mr.	Raj Lakha	-	Consultant form U.K.
Mr.	Ken Wordsworth	-	Consultant from Spain
Mr.	Guruswamy	-	Consultant form Canada

# OUR SERVICES & REGISTRATIONS

## 1. CORPORATE FINANCIAL SERVICES

## 2. NRI INVESTMENT SERVICES

- ☞ Offered by Mideast Portfolio Management Limited  
SEBI Reg. No. for Portfolio Manager INP000001405

## 3. WIND FARM PROJECT, OWNERSHIP & CONSULTANCY SERVICES

- ☞ Offered by Mideast Portfolio Management Limited

## 4. REAL ESTATE MARKETING TO NRIs.

- ☞ Offered by Mideast Properties Pvt. Ltd.

## 5. NON BANKING FINANCIAL CONSULTANCY SERVICES (NBFC)

- ☞ Offered by Mideast Finance Limited  
Registered with Reserve Bank of India Regn No. 13.01238

## 6. STOCK BROKING SERVICES.

- ☞ Offered by Stock Broker Inter-Connected Stock Exchange of (I) Ltd.  
SEBI Regn No – INB240554312
- ☞ Offered by Kishor A Shah – BSE, F&O Sub Broker  
BSE SEBI Regn No –INS011686917/ 01-07277

## 7. MUTUAL FUND SERVICES

- ☞ Offered by Kishor A Shah  
AMFI Registration No - ARN 12196

## 8. INSURANCE SERVICES

### ➤ LIFE INSURANCE POLICIES

- ICICI Prudential Life Insurance Co. Ltd.  
☞ Offered by Ms Poonam K Shah  
License No. ICI 174707

### ➤ GENERAL INSURANCE POLICIES

- ICICI Lombard General Insurance Co. Ltd  
☞ Offered by Ms Poonam K Shah  
License No. 376174707

## 9. POST OFFICE SCHEMES:

Products like– National Saving Certificate, PPF, Kisan Vikas Patra, Senior Citizen Saving Schemes etc.

- ☞ Offered by Ms Nidhi K Shah  
Small Saving Investment Schemes – DSS-15681  
Mahila Pradhan Kshetriya Bachat Yojana – Reg. No. MPKBY - DSS 8736

# MIDEAST FINANCE LIMITED

## CORPORATE FINANCIAL SERVICES

Mideast has mobilised Debt/Equity Funds for more than 200 Public Limited Companies.

### 1. Merchant banking

Mideast Portfolio Management Limited enjoyed SEBI accreditation Category I Merchant Banking status during 01.04.1995 – 31.03.1998. During this period, Company successfully managed few IPOs.

In view of the boom in primary market, Company has plans to renew its registration with SEBI.

### 2. Placement of Equity Shares

Mideast has arranged placement of equity shares of more than 200 companies to NRIs before and during IPOs.

### 3. International funding

Mideast has excellent contacts abroad with Lenders/ banks through our Directors/Associates. The Company has organised US \$ funds under External Commercial Borrowing (ECB) scheme for reputed Indian Companies.

The contacts are well established for raising funds through Stand By Letter Of Credit (SBLC) for clients in India, Nepal, etc.

### 4. Indian Funding

Mideast has developed expertise for debt restructuring, preparation of project report for Indian funding.

Mideast has excellent contacts with banks/ institutions for term loan/ working capital for Indian Corporates. It has successfully completed several proposals.



# **MIDEAST PORTFOLIO MANAGEMENT LIMITED**

## **NRI INVESTMENT SERVICES**

We provide "TOTAL INVESTMENT" Services to NRIs. Our Services are organized in different modules to enable NRIs to avail services under one roof.

- Portfolio Management – Discretionary / Advisory Schemes
- New Issue Investment Scheme (NIIS) - Providing Forms / applying on their behalf
- Stock broking services / Online Trading Facilities
- Demat services - With / without Power of Attorney
- Investment in Mutual Fund -Investment/Disinvestment / Evaluation.
- Insurance – Life Insurance Policies from ICICI Prudential.
- General Insurance/ Travel Insurance/ Health Insurance from ICICI Lombard.
- Investment in Small Saving Schemes of Government of India. We offer our services for investments in Post office savings schemes like National Saving Certificates, Kisan Vikas Patra, Senior Citizen Saving Scheme etc.
- GOI offered NRI Bonds like RIB, India Millennium deposit (IMD).

## **NRI Client Base**

Mideast has built up very strong NRI client base in the Middle East & other countries since last 20 years: -

- It's clients are spread in more than 100 cities over 22 countries.
- It has strong base in USA, UAE, Saudi Arabia, Oman, Kuwait, etc.
- It has provided Investment services to more than 8000 NRI clients
- Mideast group has more than 3000 NRI equity shareholder holding equity capital of all group companies.
- Mideast is holding more than 900 NRI's Power of Attorney to operate their Bank accounts, Demat accounts for their investment in India.

## **Our communication system with NRIs**

- Web enabled information on investment avenues.
- Mass email circulars to all NRI clients on regular basis.
- Live chat for Instant Communication.
- Web enabled Online trading, Mutual Fund, Demat, PMS, Bank Account, Property investment, Purchase of consumer goods and maintaining health records.
- Login User Id & Password for registered members to review own trading account, PMS, MF, Demat, Bank Statement, Search database of Property & Health records

Thus, communication has become instant & highly economical.

## INTERNATIONAL FUNDING SERVICES

### 1. PE Investment in SMEs:

Presently, we are in process of arranging Private Equity funds from the USA and the UK to a hardware company and a gold refinery in India. We have similar mandates from Indian companies and are looking for PE investors.

### 2. SEZ Investment in India:

We can extend the services for setting up Special Economic Zones (SEZ) in India. The services included scouting of suitable land along with due-diligence, application for setting up SEZ with the concerned State Government and Central Government departments along with possible arrangements of financially and technically strong Internationally acclaimed joint venture partners, Architect for master plan and design and Project management consultants and related logistics to kick start projects, marketing of space and availability with suitable clients and partners.

### 3. ECB :

As per latest RBI Guidelines, ECB only upto US\$ 20 million can be availed. We can arrange subscription of FCCB.

### 4. FDI in Real Estate:

We are looking for associates in the USA/UK who can arrange funding for Greenfield real estate projects by way of Foreign Direct Investments.

### 5. Funding for Hotel Projects:

We have promoters who have land for hotel project and are looking for funds and management for chain of hotel at various locations in India. These promoters are capable and experienced in obtaining licenses required for hotel project.

## WIND FARM INVESTMENT SERVICES

### WIND FARM - OWN PROJECT



Mideast owns one windmill at Village Veerapatti, Taluka: Palladam, Dist: Coimbatore, State: Tamil Nadu. The existing windmill is generating average 4,60,000 units per annum. This windmill is under operation since 1996.

Mideast is planning to install 2 more machines of 1.250 MW each totaling 2.5MW at the same location. The total cost of the project will be Rs.1250 Lakhs. The new windmills will be commissioned during year 2007.

### WINDFARM-TURNKEY PROJECT CONSULTANCY SERVICES:

Mideast offers following services:

#### 1. Total Project Commencement/Management to:

- Select most suitable land at reasonable cost.
- Ensure registration of land ownership documents.
- Identify supplier of windmill machine
- Supervision of Erection & Commissioning of windmill.
- Ensure Government NOC documents
- Ensure Power Purchase Agreement.
- Ensure Annual Maintenance contract.
- Obtain proper Insurance policy.
- Open Bank account to receive monthly payments from TNEB.

The project management (one time) fee is 2% of the cost of the project plus Out of pocket expenses- Approx. Rs. One Lakh (visits to Chennai etc.)

#### 2. Annual Project Maintenance to:

- Ensure raising invoice for power generation.
- Ensure weekly reading of power generation.
- Collect funds & deposit money in clients account.
- Remittance of money abroad for payment to the sponsor.
- Ensure Annual Maintenance & Insurance policy.
- Maintain the books of accounts as per the Indian law.
- Ensure to avail Tax benefits like Depreciation, tax free income etc.
- File income tax returns to ensure "No tax for first 10 years".
- Any other services related to this project.

The annual service charge is 3 % of the net revenue per annum.





## Online Property Marketing

Mideast Properties has setup web which displays "Under construction & Ready Possession Properties for sale" in all major cities in India.

Mideast has established contacts with developers in major cities in India. This helps NRI to select right Property, at right price of their choice.

Mideast has team of specialists not only compiling data of best properties but also maintaining Cordial relations with developers. This will help NRIs to complete property acquisition smoothly.

The Investor gets **TOTAL SERVICES** under one roof.

### 1. PROPERTY INVESTMENT SERVICES

- **Marketing real estate projects all over India**  
Providing database of new/under Construction Projects for sale in structured manner to enable members to get quickly required information from more than 2000 projects all over India.
- **Buy/Sell Ready properties**  
Members are given facilities like classified advertisements for buy/sell ready properties through Mideast.
- **Renting Properties**  
Rent-out-properties of member clients to corporate in India.
- **Land Bank**  
Opportunities to organize purchase /sale of land in India.
- **Marketing Exclusive Projects**  
Arrange exclusive projects from reputed developers **ONLY**; for member clients.
- **Property Portfolio Management**  
Build up property portfolio investment on Discretionary/Non-discretionary basis for member clients.
- **Senior Citizen Homes for Members**  
Organising exclusive home projects with total home services for senior citizens.

### 2. Other services

- Arranging Home Loans
- Stamp duty payment
- Registration of Properties
- Property price trends in major cities
- Advise on Vastu shastra
- FAQ.

### 3. News & Graphs

- Important articles on property developments in major cities.
- Last 14 year's property rate for all major cities.

Please visit our website [www.mideastproperties.com](http://www.mideastproperties.com)